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TIMETOACT GROUP Achieves Platinum Status in Newly Redesigned IBM PartnerWorld Program

IBM Platinum Partner Status Demonstrates Excellence in Delivering High Value Cloud and Cognitive Solutions

TIMETOACT GROUP has achieved Platinum status in IBM's new PartnerWorld program redesigned for the Cognitive era. Earning the highest tier within the PartnerWorld program, Platinum Business Partners consistently demonstrate proven capabilities and expertise in IBM technologies to help their clients succeed in their digital transformation.

“The companies of TIMETOACT GROUP have been working with IBM for 19 years now. Our companies BLUETRADE, EDCOM, TIMETOACT and X-INTEGRATE are partnering on a broad set of IBM initiatives, like analytics, cloud, collaboration, commerce, integration, mobile and security. We are proud to keep the highest honor as an IBM Platinum Partner. We look forward to exciting projects with our customers.” – Hermann Ballé, CEO TIMETOACT GROUP

“IBM and I have been working together for more than 20 years now. The world has changed a lot since we began our relationship, but one thing has stayed the same: despite the size of IBM, its employees have always had a pragmatic, efficient approach to things and strive to find fair solutions with their Business Partners. In my eyes, this is what distinguishes IBM from most

other vendors. I'm always glad to know that IBM is on our side. – Felix Binsack, CEO
TIMETOACT GROUP

IBM added the Platinum designation as part of the newly redesigned PartnerWorld program, which the company announced last February at the PartnerWorld Leadership Conference. The new, four-tiered PartnerWorld program moves IBM and its Business Partners from a product-centric model to one focused on competencies, customer satisfaction and revenue. The Platinum level is designed to recognize partners that consistently deliver the highest level of excellence. Organizations achieve the Platinum level by earning at least two competencies (one at the Expert level), attaining significant sales success, demonstrating client satisfaction and verifying two client references.

“The new PartnerWorld program is designed towards ultimate simplification to help our partners both large and small succeed and drive velocity in high growth areas like cloud and cognitive,” said Marc Dupaquier, general manager, IBM Global Business Partners. “By achieving the Platinum level, TIMETOACT GROUP has shown its commitment and expertise in delivering client solutions with the power to transform businesses in the cognitive era.”

To learn more about IBM PartnerWorld, a comprehensive program that offers marketing and sales resources, training, certification and technical support to help create new revenue and market opportunities for IBM Business Partners, visit www.ibm.com/partnerworld/go.

About TIMETOACT GROUP

TIMETOACT GROUP helps its customers in their Digital Transformation by creating intelligent, flexible IT solutions. With a broad range of IBM based solutions TIMETOACT GROUP is the largest software-only Business Partner in Central Europe. The group includes the companies edcom, BLUETRADE, CLOUDPILOTS, novaCapta, TIMETOACT and X-INTEGRATE. Founded in 1998, more than 280 employees are now working at TIMETOACT GROUP which is located in ten locations in Germany, Austria, Switzerland and the Netherlands.